

Weekly Approvals Report with data as of 01/14 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$6,680,367,500		\$7,657,524,400		\$6,288,186,100		\$6,045,185,900		\$5,329,447,900		\$5,220,926,500	
All Minority	\$2,065,236,300	31%	\$2,282,260,200	30%	\$1,966,662,800	31%	\$1,853,877,100	31%	\$1,452,783,100	27%	\$1,511,857,100	29%
Ethnicity - AMERICAN INDIAN	\$32,231,200	0%	\$72,687,300	1%	\$46,979,900	1%	\$34,931,100	1%	\$38,294,400	1%	\$47,874,300	1%
Ethnicity - ASIAN OR PACIFIC	\$1,491,941,700	22%	\$1,579,115,900	21%	\$1,321,314,300	21%	\$1,289,789,100	21%	\$918,733,500	17%	\$915,580,700	18%
Ethnicity - BLACK	\$154,055,800	2%	\$201,324,800	3%	\$187,595,300	3%	\$153,843,600	3%	\$138,361,500	3%	\$195,358,400	4%
Ethnicity - HISPANIC	\$387,007,600	6%	\$429,132,200	6%	\$410,773,300	7%	\$375,313,300	6%	\$357,393,700	7%	\$353,043,700	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,130,845,200	17%	\$1,503,531,400	20%	\$1,332,352,300	21%	\$1,395,519,100	23%	\$1,504,151,000	28%	\$1,366,565,300	26%
Ethnicity - WHITE	\$3,484,286,000	52%	\$3,871,732,800	51%	\$2,989,171,000	48%	\$2,795,789,700	46%	\$2,372,513,800	45%	\$2,342,504,100	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$981,007,800	15%	\$1,096,088,200	14%	\$871,006,400	14%	\$825,047,700	14%	\$703,645,200	13%	\$653,818,900	13%
Gender - Female Owned more than 50%	\$967,694,600	14%	\$1,038,520,700	14%	\$864,611,200	14%	\$858,911,800	14%	\$716,827,400	13%	\$768,155,700	15%
Gender - Male Owned	\$4,731,665,100	71%	\$5,522,915,500	72%	\$4,552,568,500	72%	\$4,361,226,400	72%	\$3,908,975,300	73%	\$3,798,951,900	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$2,957,757,300	47%	\$2,752,761,500	46%	\$2,625,804,200	49%	\$2,467,999,500	47%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,382,000	0%	\$1,912,900	0%	\$674,073,000	13%	\$777,980,300	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$951,835,400	16%	\$758,766,100	14%	\$808,069,700	15%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,590,422,000	26%	\$1,267,885,000	24%	\$1,164,392,000	22%
Veteran	\$249,133,400	4%	\$289,985,500	4%	\$230,837,000	4%	\$215,435,800	4%	\$191,258,000	4%	\$200,560,200	4%
Rural	\$1,137,937,900	17%	\$1,274,768,200	17%	\$960,022,700	15%	\$1,012,976,600	17%	\$912,994,600	17%	\$1,012,767,700	19%
Urban	\$5,542,429,600	83%	\$6,382,756,200	83%	\$5,328,163,400	85%	\$5,032,209,300	83%	\$4,416,453,300	83%	\$4,208,158,800	81%
Export	\$763,304,400	11%	\$310,184,200	4%	\$296,197,500	5%	\$211,695,500	4%	\$185,395,400	3%	\$100,902,300	2%
CAPLine	\$56,978,800	1%	\$86,524,500	1%	\$80,790,900	1%	\$66,195,500	1%	\$48,048,500	1%	\$42,776,400	1%
PLP	\$4,537,915,200	68%	\$5,752,254,400	75%	\$4,878,133,600	78%	\$4,585,762,800	76%	\$3,881,396,200	73%	\$3,543,981,700	68%
Express	\$518,797,200	8%	\$581,007,400	8%	\$408,193,500	6%	\$458,144,700	8%	\$416,313,400	8%	\$434,265,300	8%
Community Advantage	\$33,485,000	1%	\$37,469,100	0%	\$30,197,900	0%	\$28,499,000	0%	\$20,827,300	0%	\$25,941,900	0%
\$150K and Under	\$541,715,500	8%	\$595,905,100	8%	\$422,250,000	7%	\$422,887,600	7%	\$255,699,800	5%	\$317,389,800	6%
>\$150K - \$350K	\$717,136,500	11%	\$777,214,100	10%	\$681,552,700	11%	\$717,732,200	12%	\$504,711,100	9%	\$583,271,000	11%
>\$350K - \$2M	\$3,024,753,200	45%	\$3,377,435,600	44%	\$2,800,933,500	45%	\$2,703,494,300	45%	\$2,540,541,300	48%	\$2,194,184,200	42%
>\$2M	\$2,396,762,300	36%	\$2,906,969,600	38%	\$2,383,449,900	38%	\$2,201,071,800	36%	\$2,028,495,700	38%	\$2,126,081,500	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	15,636		17,333		12,934		13,139		9,273		10,422	
All Minority	4,026	26%	4,471	26%	3,484	27%	3,657	28%	2,445	26%	2,889	28%
Ethnicity - AMERICAN INDIAN	100	1%	143	1%	86	1%	99	1%	71	1%	81	1%
Ethnicity - ASIAN OR PACIFIC	2,071	13%	2,173	13%	1,671	13%	1,675	13%	1,087	12%	1,098	11%
Ethnicity - BLACK	582	4%	739	4%	587	5%	604	5%	469	5%	742	7%
Ethnicity - HISPANIC	1,273	8%	1,416	8%	1,140	9%	1,279	10%	818	9%	968	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,369	15%	2,845	16%	2,408	19%	2,377	18%	1,971	21%	2,056	20%
Ethnicity - WHITE	9,241	59%	10,017	58%	7,042	54%	7,105	54%	4,857	52%	5,477	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,133	14%	2,263	13%	1,746	13%	1,640	12%	1,193	13%	1,296	12%
Gender - Female Owned more than 50%	2,841	18%	3,063	18%	2,215	17%	2,464	19%	1,616	17%	2,037	20%
Gender - Male Owned	10,662	68%	12,007	69%	8,973	69%	9,035	69%	6,464	70%	7,089	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	6,710	52%	6,901	53%	4,915	53%	5,159	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	4	0%	2	0%	1,518	16%	2,239	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	2,200	17%	2,084	16%	1,558	17%	1,898	18%
Business Age - Change of Ownership	-	0%	-	0%	1,661	13%	1,733	13%	1,277	14%	1,119	11%
Veteran	800	5%	849	5%	613	5%	638	5%	426	5%	560	5%
Rural	2,666	17%	2,910	17%	2,041	16%	2,306	18%	1,843	20%	2,203	21%
Urban	12,970	83%	14,423	83%	10,893	84%	10,833	82%	7,430	80%	8,219	79%
Export	907	6%	235	1%	239	2%	169	1%	152	2%	78	1%
CAPLine	102	1%	87	1%	84	1%	82	1%	54	1%	47	0%
PLP	5,192	33%	7,620	44%	6,385	49%	5,857	45%	4,614	50%	4,504	43%
Express	7,226	46%	8,105	47%	5,244	41%	5,901	45%	3,508	38%	4,607	44%
Community Advantage	262	2%	272	2%	220	2%	208	2%	138	1%	173	2%
\$150K and Under	8,607	55%	9,572	55%	6,305	49%	6,660	51%	3,813	41%	5,025	48%
>\$150K - \$350K	2,713	17%	2,955	17%	2,608	20%	2,719	21%	1,920	21%	2,219	21%
>\$350K - \$2M	3,555	23%	3,903	23%	3,269	25%	3,094	24%	2,904	31%	2,519	24%
>\$2M	761	5%	903	5%	752	6%	666	5%	636	7%	659	6%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$1,407,664,000		\$1,227,248,000		\$1,236,815,000		\$1,870,895,000		\$2,008,336,540		\$3,263,514,000	
All Minority	\$379,131,000	27%	\$302,177,000	25%	\$317,218,000	26%	\$472,819,000	25%	\$479,874,000	24%	\$826,083,000	25%
Ethnicity - AMERICAN INDIAN	\$1,165,000	0%	\$1,339,000	0%	\$208,000	0%	\$632,000	0%	\$1,503,000	0%	\$10,923,000	0%
Ethnicity - ASIAN OR PACIFIC	\$260,893,000	19%	\$220,249,000	18%	\$198,373,000	16%	\$308,372,000	16%	\$270,352,000	13%	\$540,013,000	17%
Ethnicity - BLACK	\$35,386,000	3%	\$13,554,000	1%	\$19,624,000	2%	\$24,227,000	1%	\$27,898,000	1%	\$47,681,000	1%
Ethnicity - HISPANIC	\$81,687,000	6%	\$67,035,000	5%	\$99,013,000	8%	\$139,588,000	7%	\$180,121,000	9%	\$227,466,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$281,913,000	20%	\$324,786,000	26%	\$361,039,000	29%	\$657,327,000	35%	\$496,139,000	25%	\$665,221,000	20%
Ethnicity - WHITE	\$746,620,000	53%	\$600,285,000	49%	\$558,558,000	45%	\$740,749,000	40%	\$1,032,323,540	51%	\$1,772,210,000	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$108,701,000	8%	\$252,038,000	21%	\$223,348,000	18%	\$355,896,000	19%	\$425,487,000	21%	\$600,504,000	18%
Gender - Female Owned more than 50%	\$171,414,000	12%	\$116,297,000	9%	\$133,499,000	11%	\$178,840,000	10%	\$173,015,000	9%	\$298,042,000	9%
Gender - Male Owned	\$1,127,549,000	80%	\$858,913,000	70%	\$879,968,000	71%	\$1,336,159,000	71%	\$1,409,834,540	70%	\$2,364,968,000	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$908,021,000	73%	\$1,439,231,000	77%	\$1,730,499,000	86%	\$2,719,595,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,391,000	0%	\$5,040,000	0%	\$35,223,540	2%	\$51,077,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$202,697,000	16%	\$335,169,000	18%	\$196,372,000	10%	\$417,922,000	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,108,000	1%	\$42,502,000	2%	\$46,242,000	2%	\$74,920,000	2%
Veteran	\$27,171,000	2%	\$21,200,000	2%	\$14,190,000	1%	\$46,410,000	2%	\$40,792,000	2%	\$76,491,000	2%
Rural	\$159,868,000	11%	\$168,015,000	14%	\$152,130,000	12%	\$250,283,000	13%	\$253,617,540	13%	\$478,773,000	15%
Urban	\$1,247,796,000	89%	\$1,059,233,000	86%	\$1,084,685,000	88%	\$1,620,612,000	87%	\$1,754,719,000	87%	\$2,784,741,000	85%
Export	\$30,228,000	2%	\$16,190,000	1%	\$8,623,000	1%	\$28,365,000	2%	\$23,215,000	1%	\$56,334,000	2%
504 Refinance	\$88,904,000	6%	\$40,245,000	3%	\$43,274,000	3%	\$64,770,000	3%	\$133,984,000	7%	\$311,038,000	10%
\$150K and Under	\$19,374,000	1%	\$14,150,000	1%	\$13,407,000	1%	\$16,896,000	1%	\$21,747,540	1%	\$16,537,000	1%
>\$150K - \$350K	\$118,774,000	8%	\$108,655,000	9%	\$87,851,000	7%	\$130,238,000	7%	\$165,352,000	8%	\$185,285,000	6%
>\$350K - \$2M	\$790,024,000	56%	\$687,432,000	56%	\$688,356,000	56%	\$1,085,145,000	58%	\$1,167,742,000	58%	\$1,757,119,000	54%
>\$2M	\$479,492,000	34%	\$417,011,000	34%	\$447,201,000	36%	\$638,616,000	34%	\$653,495,000	33%	\$1,304,573,000	40%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	1,743		1,521		1,425		2,149		2,450		3,321	
All Minority	378	22%	325	21%	327	23%	448	21%	533	22%	779	23%
Ethnicity - AMERICAN INDIAN	2	0%	4	0%	1	0%	2	0%	3	0%	22	1%
Ethnicity - ASIAN OR PACIFIC	209	12%	179	12%	155	11%	212	10%	244	10%	398	12%
Ethnicity - BLACK	46	3%	28	2%	29	2%	43	2%	59	2%	71	2%
Ethnicity - HISPANIC	121	7%	114	7%	142	10%	191	9%	227	9%	288	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	258	15%	311	20%	309	22%	650	30%	554	23%	517	16%
Ethnicity - WHITE	1,107	64%	885	58%	789	55%	1,051	49%	1,363	56%	2,025	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	159	9%	364	24%	335	24%	493	23%	581	24%	749	23%
Gender - Female Owned more than 50%	267	15%	180	12%	170	12%	282	13%	290	12%	411	12%
Gender - Male Owned	1,317	76%	977	64%	920	65%	1,374	64%	1,579	64%	2,161	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,139	80%	1,749	81%	2,127	87%	2,834	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	2	0%	5	0%	40	2%	55	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	177	12%	312	15%	238	10%	375	11%
Business Age - Change of Ownership	-	0%	-	0%	4	0%	42	2%	45	2%	57	2%
Veteran	53	3%	44	3%	24	2%	65	3%	63	3%	87	3%
Rural	277	16%	266	17%	252	18%	384	18%	406	17%	588	18%
Urban	1,466	84%	1,255	83%	1,173	82%	1,765	82%	2,044	83%	2,733	82%
Export	25	1%	14	1%	8	1%	22	1%	21	1%	40	1%
504 Refinance	82	5%	61	4%	38	3%	73	3%	141	6%	256	8%
\$150K and Under	173	10%	124	8%	115	8%	147	7%	192	8%	141	4%
>\$150K - \$350K	472	27%	435	29%	349	24%	534	25%	651	27%	741	22%
>\$350K - \$2M	947	54%	834	55%	819	57%	1,270	59%	1,398	57%	2,025	61%
>\$2M	151	9%	128	8%	142	10%	198	9%	209	9%	414	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$33,485,000		\$37,469,100		\$30,197,900		\$28,499,000		\$20,827,300		\$25,941,900	
All Minority	\$11,623,500	35%	\$13,185,900	35%	\$9,959,100	33%	\$13,244,100	46%	\$7,115,100	34%	\$10,668,700	41%
Ethnicity - AMERICAN INDIAN	\$300,000	1%	\$982,500	3%	\$625,000	2%	\$579,000	2%	\$261,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$3,924,500	12%	\$2,880,100	8%	\$1,756,500	6%	\$4,000,300	14%	\$1,543,100	7%	\$2,665,400	10%
Ethnicity - BLACK	\$2,901,800	9%	\$4,319,600	12%	\$3,782,500	13%	\$4,801,700	17%	\$3,700,800	18%	\$5,083,600	20%
Ethnicity - HISPANIC	\$4,497,200	13%	\$5,003,700	13%	\$3,795,100	13%	\$3,863,100	14%	\$1,609,700	8%	\$2,819,700	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,957,800	6%	\$4,909,300	13%	\$4,108,700	14%	\$3,432,800	12%	\$2,311,100	11%	\$3,265,600	13%
Ethnicity - WHITE	\$19,903,700	59%	\$19,373,900	52%	\$16,130,100	53%	\$11,822,100	41%	\$11,401,100	55%	\$12,007,600	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$6,175,500	18%	\$5,620,100	15%	\$5,654,400	19%	\$4,069,800	14%	\$2,563,300	12%	\$3,767,300	15%
Gender - Female Owned more than 50%	\$9,500,300	28%	\$10,917,900	29%	\$8,458,900	28%	\$7,662,600	27%	\$5,432,800	26%	\$8,150,100	31%
Gender - Male Owned	\$17,809,200	53%	\$20,931,100	56%	\$16,084,600	53%	\$16,766,600	59%	\$12,831,200	62%	\$14,024,500	54%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$12,105,500	40%	\$11,090,700	39%	\$7,386,500	35%	\$6,312,300	24%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,952,400	9%	\$2,347,900	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$12,111,800	40%	\$10,784,700	38%	\$8,926,700	43%	\$13,011,800	50%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,950,800	10%	\$3,192,000	11%	\$2,561,700	12%	\$3,800,900	15%
Veteran	\$2,124,400	6%	\$4,402,000	12%	\$2,649,500	9%	\$2,943,300	10%	\$954,200	5%	\$1,571,300	6%
Rural	\$3,863,100	12%	\$5,080,900	14%	\$2,814,200	9%	\$4,517,900	16%	\$2,664,700	13%	\$3,574,000	14%
Urban	\$29,621,900	88%	\$32,388,200	86%	\$27,383,700	91%	\$23,981,100	84%	\$18,162,600	87%	\$22,367,900	86%
\$150K and Under	\$20,175,200	60%	\$17,173,000	46%	\$14,631,400	48%	\$12,654,900	44%	\$8,694,200	42%	\$10,146,000	39%
>\$150K - \$350K	\$13,309,800	40%	\$20,296,100	54%	\$15,566,500	52%	\$15,844,100	56%	\$12,133,100	58%	\$15,795,900	61%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	262		272		220		208		138		173	
All Minority	89	34%	94	35%	78	35%	92	44%	52	38%	72	42%
Ethnicity - AMERICAN INDIAN	2	1%	6	2%	3	1%	7	3%	3	2%	1	1%
Ethnicity - ASIAN OR PACIFIC	26	10%	19	7%	16	7%	27	13%	11	8%	15	9%
Ethnicity – BLACK	27	10%	34	13%	28	13%	33	16%	27	20%	38	22%
Ethnicity – HISPANIC	34	13%	35	13%	31	14%	25	12%	11	8%	18	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	18	7%	34	13%	29	13%	28	13%	13	9%	22	13%
Ethnicity – WHITE	155	59%	144	53%	113	51%	88	42%	73	53%	79	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	49	19%	44	16%	-	0%	31	15%	16	12%	20	12%
Gender - Female Owned more than 50%	75	29%	84	31%	-	0%	61	29%	42	30%	60	35%
Gender - Male Owned	138	53%	144	53%	-	0%	116	56%	80	58%	93	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	91	41%	86	41%	48	35%	41	24%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	15	11%	16	9%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	87	40%	76	37%	60	43%	92	53%
Business Age - Change of Ownership	-	0%	-	0%	18	8%	20	10%	15	11%	22	13%
Veteran	18	0%	31	11%	21	10%	21	10%	5	4%	10	6%
Rural	33	13%	39	14%	23	10%	32	15%	20	14%	25	14%
Urban	229	87%	233	86%	197	90%	176	85%	118	86%	148	86%
\$150K and Under	204	78%	182	67%	150	68%	138	66%	84	61%	102	59%
>\$150K - \$350K	58	22%	90	33%	70	32%	70	34%	54	39%	71	41%

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